DIGITAL HEALTH MARKET UPDATE

EVERGREEN ADVISORS CAPITAL

Spring 2019

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DIGITAL HEALTH MARKET UPDATE

WHAT THIS REPORT CONTAINS

- Key Digital Health Observations
- The Future of AI in Healthcare
- Big Tech Companies Place Bets in Healthcare
- Notable M&A Transactions & Funding Activity
- Public Comparable Companies Equity Performance
- Recent Digital Health Transactions
- Evergreen Relevant Transactions & Clients

KEY DIGITAL HEALTH OBSERVATIONS

NOTABLE TRENDS

- Artificial Intelligence applications continue to resonate with investors as healthcare payers and providers begin to deploy next-gen technologies
  - AI and machine leaning applications will enable payers and providers to leverage the growing and complex datasets that are being built
  - AI promises increasing speed and accuracy of key functions including image diagnostics, pharmaceutical compositions and therapy recommendations
- Tech giants are taking steps to expand into the healthcare universe
  - Google, Apple and Amazon all made healthcare investments in 2018, intensifying its presence in the digital realm
  - Partnership announcements between retail players and large healthcare systems and payers are increasing in an effort to create new access channels
- Consolidation within the digital health industry continues
  - Startups represented much of the M&A activity in Q1 2019, with behavioral health companies garnering significant interest
- Health data privacy and security remain a top priority
  - With more connected devices accessing healthcare networks, healthcare providers and hospitals are seeking new ways to manage risk
  - Hospitals will look to hire more IT experts, including cloud-driven managed service providers, to mitigate cyber threats
- The transition to cloud technology in healthcare
  - Easy-to-use software and infrastructure-on-demand services, including AWS, are creating a new class of tech-enabled, third party administrators (TPAs) and service bureaus

KEY TAKEAWAYS

89% — ***89% of patients*** seek to take control of their own healthcare by adopting digital health tools, largely through wearable products

75% — ***75% of consumers*** use at least one digital device to access remote healthcare services

54% — ***54% of consumers and patients*** view reduced medical costs as the top advantage in virtual healthcare versus traditional in-person healthcare

50% — ***50% of healthcare providers and hospitals*** will integrate some form of data analytics workflow by the end of 2019

30% — The IoT healthcare market is expected to ***grow 30% through 2022***, driven by the rise of AI and the increasing penetration of connected devices

20% — Healthcare spending will hit nearly ***20% of US GDP*** over the next decade, representing 5.5% annual growth over this period

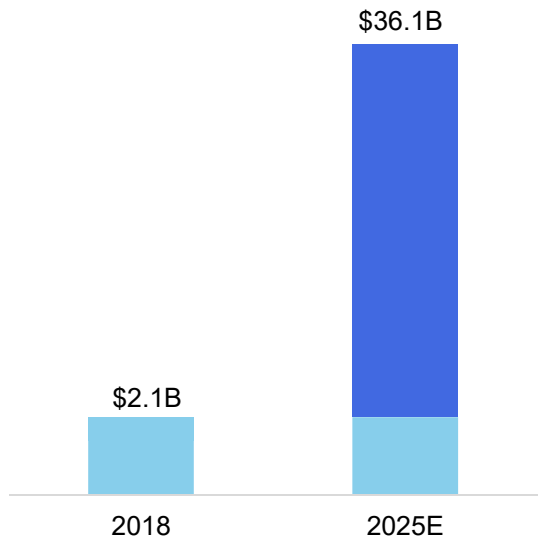
Sources: Accenture, Rock Health

The Future of Artificial Intelligence in Healthcare

- Artificial intelligence and machine learning applications are transforming many areas of health care and propelling explosive growth, which could create nearly **$150 billion** in annual savings for the US healthcare economy by 2026
- Increasingly large and complex data sets, as well as growing demand to reduce healthcare costs, are driving AI market growth
- AI is expected to augment workers' skills, as opposed to displacing them
  - By optimizing workflow, AI capabilities will assist in recalling relevant medical research, compiling patient data and providing initial possible diagnoses

Heath AI Market Size 2018 – 2025E

The market for tools and technologies to bring artificial intelligence into medical care is expected to see explosive growth, with a **50.2% CAGR** through 2025



Top 10 AI Applications(1)

Application	Value
Robot-Assisted Surgery	$40B
Virtual Nursing Assistants	$20B
Administrative Workflow Assistance	$18B
Fraud Detection	$17B
Dosage Error Reduction	$16B
Connected Machines	$14B
Clinical Trial Participant Identifier	$13B
Preliminary Diagnosis	$5B
Automated Image Diagnosis	$3B
Cybersecurity	$2B

Total = **~$150B**

Sources: CB Insights, Accenture
(1) Estimated potential annual savings for each application by 2026

DIGITAL HEALTH IS MATURING

- M&A activity has driven the digital health market in recent years, as the industry is evolving to combine multiple product offerings into broader solutions that benefit from a shared, platform-driven commercial channel
  - This trend is likely to continue as market leaders attempt to consolidate in order to scale company capabilities
- A handful of digital health companies are expected to launch IPOs in the second half of 2019, including Livongo, Health Catalyst and Peloton
- The latest digital health startup to IPO was cardiac monitoring company, iRhythm Technologies, in Q3 2016
- Change Healthcare demonstrates the discussion points above. The Company is a leading provider of healthcare software and analytics, featuring artificial intelligence-driven automation to help increase patient access, ensure clinically appropriate care and manage claims and payments
  - Over the last six years, the Company has successfully completed and integrated 14 acquisitions in order to scale new and complementary capabilities

CHANGE HEALTHCARE

- Spinoff from McKesson Corporation
- IPO filing date: March 15, 2019
- 2018 Revenue: $3.3 Billion
- 2018 Adjusted EBITDA: $944 Million

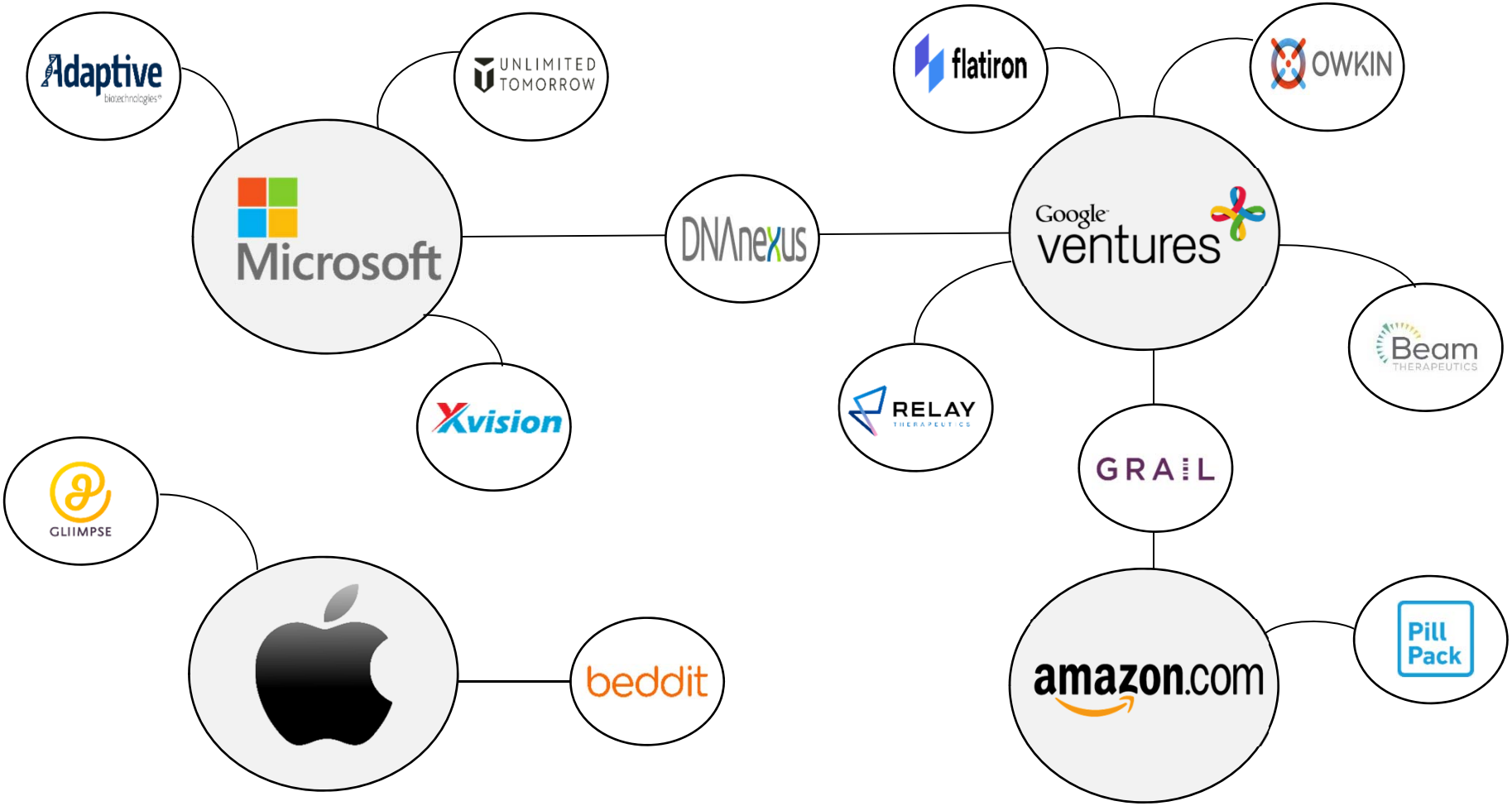
Notable Acquisitions

pokitdok | NATIONAL DECISION SUPPORT COMPANY | DOCUFILL DOCUMENT SOLUTIONS | HealthQx Quality across health care

Sources: Change Healthcare Form S-1

BIG TECH COMPANIES PLACING BETS IN HEALTHCARE

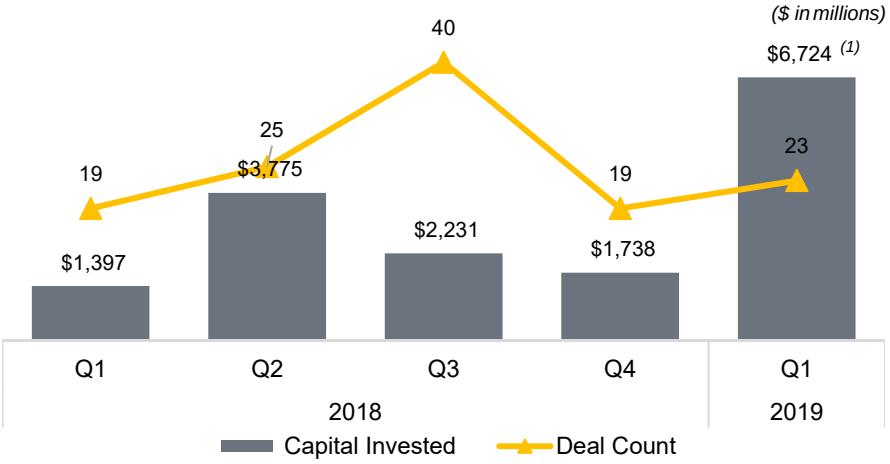
Over the past several years, large tech companies have entered the healthcare sector, increasing internal R&D and private market activity in this space via acquisitions and venture funding



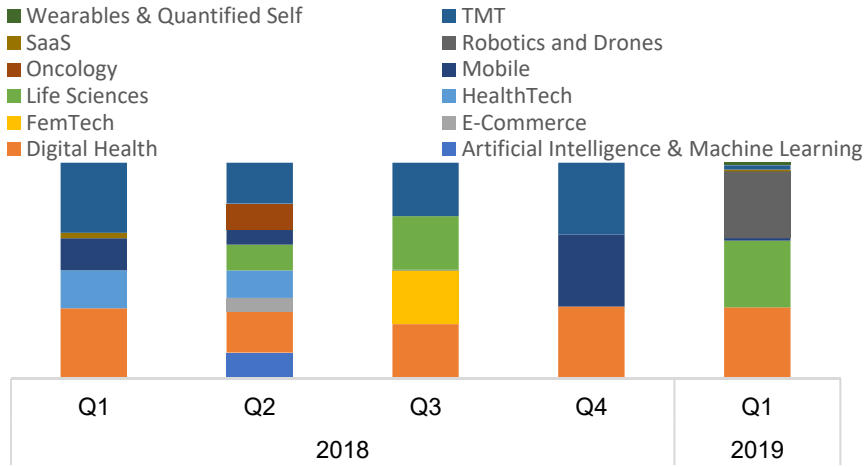
Sources: CBInsights, PitchBook

DIGITAL HEALTH M&A ACTIVITY

US M&A VOLUME AND DEAL COUNT



US M&A $ VOLUME BY SUBSECTOR



Source: PitchBook data as of 4/8/19

MOST ACTIVE ACQUIRERS

Company	Recent Relevant Acquisitions
Livongo	myStrength, DIABETO, #RETROFIT
Allscripts	HealthGrid, NANTHEALTH, practicefusion
IQVIA	AHM, STATFINN, valuecentric, 159 SOLUTIONS
Teladoc HEALTH	advance|medical, healthiestyou, Best Doctors
Welltok	tea leaves health, wellpass, keas
inovalon	ABILITY, creehan & COMPANY, complexcare SOLUTIONS

(1) Contains Johnson & Johnson's (NYS: JNJ) acquisition of Auris of $5.75 billion, which closed on February 13, 2019

NOTABLE M&A TRANSACTIONS

April 2019 (announced)

Smith & Nephew (LON: SN) announced it has entered into a definitive agreement to acquire Leaf Healthcare for an undisclosed sum on April 1, 2019.

Leaf Healthcare is a developer of wireless patient monitoring systems designed to offer more efficient and cost effective ways to improve patient safety and clinical outcomes.

March 2019 (closed)

Tabula Rasa Healthcare (NAS: TRHC) agreed to acquire PrescribeWellness for $150 million on March 5, 2019.

The acquisition supports TRHC's goals of expanding medication risk mitigation programs in community pharmacies and providing community pharmacists with clinical revenue opportunities beyond dispensing.

March 2019 (closed)

Geneva Health Solutions was acquired by BioTelemetry (NAS: BEAT) for $65 million on March 4, 2019.

Geneva Healthcare, Inc. provides remote monitoring consulting for cardiac device patients.

February 2019 (closed)

Auris Surgical Robots, Inc. was acquired by Johnson & Johnson (NYS: JNJ) for $5.75 billion, and has agreed to pay $3.4 billion in cash on February 13, 2019. The remaining will be paid out in the form of a contingency payment upon achieving future performance goals.

Auris Surgical Robotics, Inc. develops robotics platform for diagnostic and therapeutic bronchoscopic procedures.

January 2019 (closed)

Providigm was acquired by HealthStream (NAS: HSTM) for $18.5 million on January 10, 2019. The deal amount consists of an additional $500,000 to be paid based on the performance of the Company during an 18-month period following closing.

The acquisition will help HealthStream drive quality outcomes via workforce training for the nation's skilled nursing facilities.

January 2019 (closed)

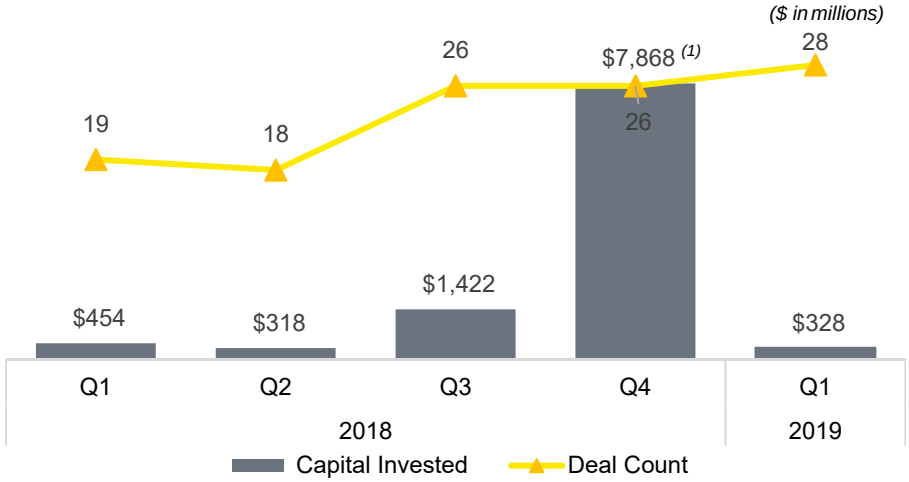
Propeller Health was acquired by ResMed (NYS: RMD) for $225 million on January 7, 2019.

Propeller Health is a mobile platform that offers sensors, mobile apps, analytics, and services to support respiratory health management.

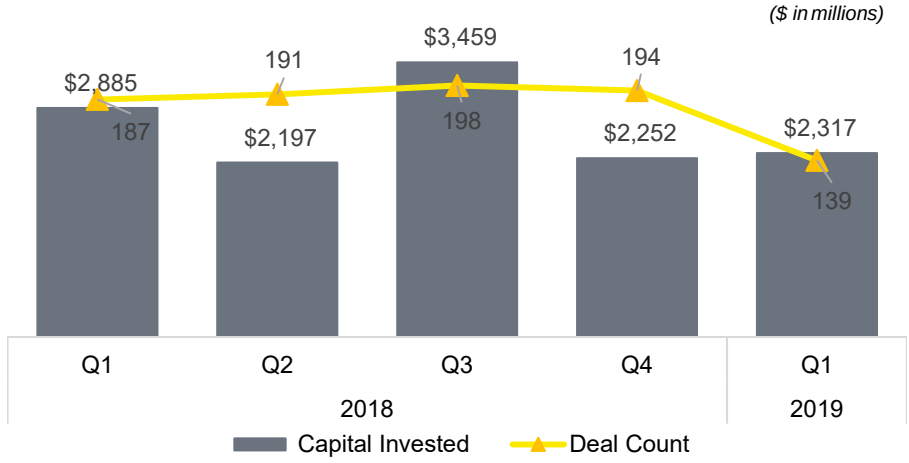
Source: PitchBook data as of 4/819

DIGITAL HEALTH INVESTMENT ACTIVITY

US PRIVATE EQUITY VOLUME AND DEAL COUNT



US VENTURE CAPITAL VOLUME AND DEAL COUNT



Source: PitchBook data as of 4/8/19

MOST ACTIVE INVESTORS

Investor	Recent Relevant Investments
F-PRIME	artemis HEALTH, FARAPULSE, KYRUUS
Sands Capital ventures	Health Catalyst, KARUNA PHARMACEUTICALS, KITCHECK
GV	OWKIN, THE pill CLUB, DNAnexus
NEA New Enterprise Associates®	NAKED, strive HEALTH, PALADINA HEALTH
ROCK HEALTH	ELEMENTAL MACHINES, Marigold HEALTH, Revive
khosla ventures	Clear Labs, VICARIOUS SURGICAL, CARROT

(1) Contains Athenahealth's LBO by Evergreen Coast Capital and Veritas Capital of $5.7 billion, which closed on November 11, 2018

DIGITAL HEALTH VENTURE ACTIVITY

Well-known VC firms, tech companies and enterprise healthcare companies have been making investments in the digital health space over the past several years in efforts to leverage external innovation for growth and profitability

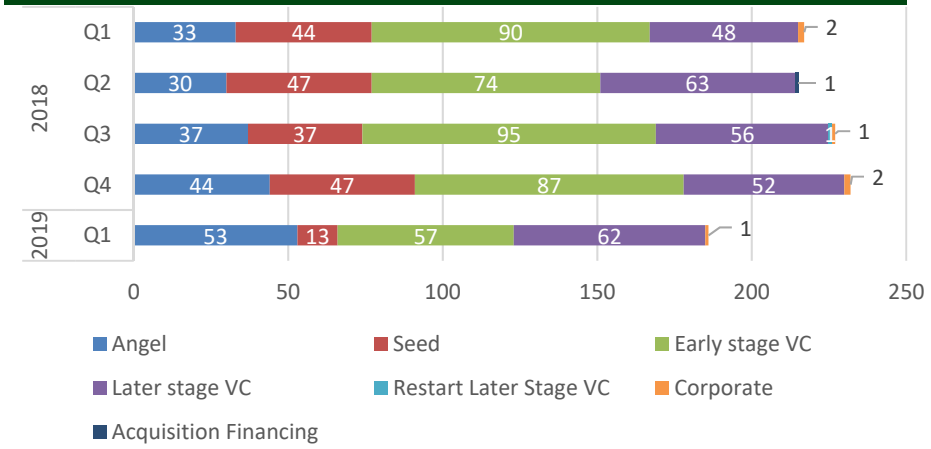
EARLY STAGE FUNDING

ARBORETUM VENTURES
BAM ventures
757 ANGELS
NOVARTIS
SEVENTYSIX CAPITAL
KATALYST VENTURES
HEALTHXCAPITAL

LATE STAGE FUNDING

F/PRIME
GV
khosla ventures
Microsoft
NEA New Enterprise Associates
JUMPSTART CAPITAL
Merck Global Health Innovation

US VENTURE CAPITAL DEAL COUNT BY TYPE



Source: PitchBook data as of 4/8/19

NOTABLE FUNDING ACTIVITY

March 2019 (announced)

eHealth Technologies received $41 million of development capital from Aldrich Capital Partners on March 14, 2019. The investment will ensure continued growth and development of new products and services.

eHealth is a provider of referral management services designed to streamline clinical referrals and care transitions.

February 2019 (closed)

Health Catalyst raised $100 million of Series F venture funding through the combination of debt and Series F equity funding on February 7, 2019 led by OrbiMed, at a reported pre-money valuation at $988 million.

Health Catalyst is a provider of healthcare data warehousing, analytics and outcomes improvement platform intended to transform healthcare.

February 2019 (closed)

DNAnexus raised $68 million of venture funding through a combination of debt and equity on February 6, 2019. Equity funding was provided by GV, Foresite Capital Management and TPG Biotech, Claremont Creek Ventures, WuXi NextCODE. Debt was provided by Innovatus Capital Partners.

DNAnexus is a developer of a biomedical informatics and data management platform.

February 2019 (closed)

Calm raised $88 million of Series B venture funding in a deal led by TPG Growth on February 6, 2019, putting the company's pre-money valuation at $912 million.

Calm, which develops a mediation app, plans to use the funds to expand internationally and invest in more premium content.

January 2019 (closed)

Clover Health raised $500 million of Series E venture funding in a deal led by Greenoaks Capital Partners on January 29, 2019. Other undisclosed investors also participated in the round.

Clover is an operator of a Preferred Provider Organization (PPO) intended to improve the quality of life of their members and physicians.

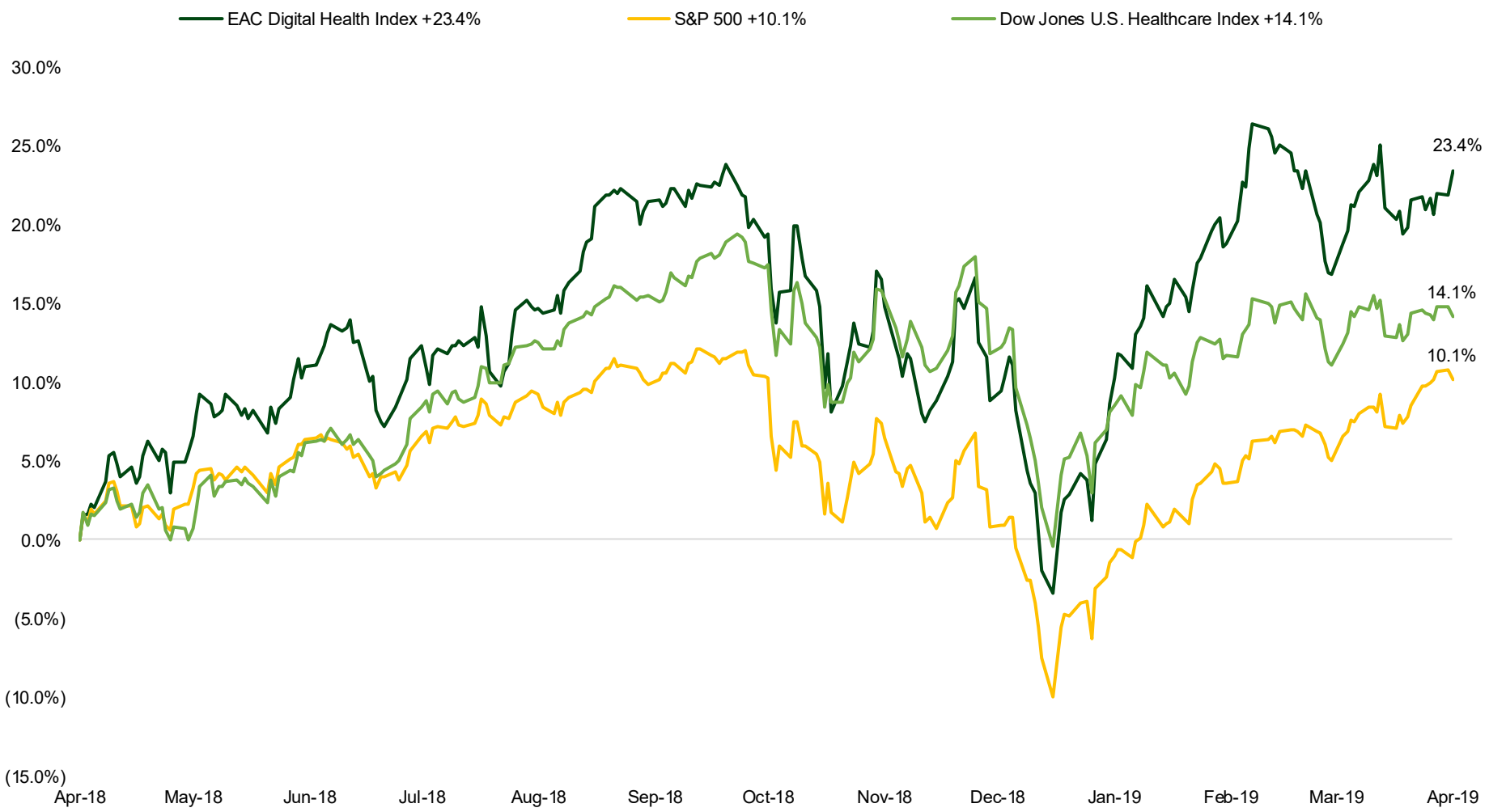
January 2019 (closed)

Pear Therapeutics raised $64 million of Series C venture funding in a deal led by Temasek Holdings on January 4, 2019, putting the Company's pre-money valuation at $430 million.

Pear is a developer of a software-based digital therapeutics platform designed to treat disease and enhance the efficacy of pharmaceuticals.

Source: PitchBook data as of 4/819

PUBLIC COMPANY EQUITY PERFORMANCE



Source: S&P Capital IQ as of 04/09/18
Note: Category peer group comprised of public companies listed on following slides, weighted by market capitalization

PUBLIC COMPANY VALUATION & OPERATING STATISTICS

($ in millions, except per share) Company	Ticker	Share Price (SP)	% of 52-Wk High	Market Cap	Enterprise Value (TEV)	EBITDA Margin	TEV / Revenue LTM	TEV / Revenue 2019E	TEV / Revenue 2020E	TEV / EBITDA LTM	TEV / EBITDA 2019E	TEV / EBITDA 2020E
Digital Health												
IQVIA Holdings Inc.	IQV	$ 144.04	98.8%	$ 28,318.2	$ 38,641.2	17.2%	3.7x	3.5x	3.3x	21.5x	16.1x	14.7x
McKesson Corporation	MCK	116.82	72.6%	22,409.0	32,017.0	1.9%	0.1x	0.1x	0.1x	7.8x	7.4x	7.2x
Veeva Systems Inc.	VEEV	130.98	99.3%	19,178.8	18,088.6	27.5%	21.0x	17.5x	14.8x	76.3x	47.1x	39.2x
Cerner Corporation	CERN	57.09	84.5%	18,517.8	18,186.1	22.5%	3.4x	3.2x	3.0x	15.1x	10.8x	10.0x
Masimo Corporation	MASI	136.92	97.1%	7,280.3	6,727.8	26.5%	7.8x	7.4x	6.7x	29.6x	27.2x	23.4x
Medidata Solutions, Inc.	MDSO	76.35	85.9%	4,607.0	4,459.8	13.5%	7.0x	6.0x	5.2x	51.8x	24.6x	20.6x
Teladoc Health, Inc.	TDOC	57.06	64.1%	4,038.0	3,974.1	NM	9.5x	7.3x	5.9x	NM	135.2x	57.0x
Omnicell, Inc.	OMCL	80.69	92.9%	3,324.6	3,392.8	10.6%	4.3x	3.8x	3.5x	40.8x	21.8x	19.3x
Invitae Corporation	NVTA	24.57	95.4%	2,141.6	2,093.5	NM	14.5x	9.4x	6.4x	NM	NM	NM
Inovalon Holdings, Inc.	INOV	12.18	78.2%	1,859.3	2,712.8	22.3%	5.1x	4.3x	4.0x	23.1x	13.4x	12.3x
iRhythm Technologies, Inc.	IRTC	71.38	72.6%	1,746.2	1,702.8	NM	11.6x	8.3x	6.3x	NM	NM	141.9x
Allscripts Healthcare Solutions, Inc.	MDRX	9.60	64.1%	1,644.8	2,169.2	4.0%	1.2x	1.2x	1.2x	31.1x	7.2x	6.6x
Fitbit, Inc.	FIT	5.97	76.6%	1,508.8	785.3	NM	0.5x	0.5x	0.5x	NM	NM	34.9x
Benefitfocus, Inc.	BNFT	44.25	72.9%	1,417.8	1,465.2	NM	5.7x	4.8x	4.1x	NM	80.5x	43.1x
Tabula Rasa HealthCare, Inc.	TRHC	55.24	60.6%	1,201.1	1,226.9	8.0%	6.0x	4.3x	3.5x	75.4x	31.4x	21.8x
NextGen Healthcare, Inc.	NXGN	17.62	74.3%	1,140.0	1,138.0	7.3%	2.1x	2.1x	2.0x	29.3x	12.9x	11.0x
Evolent Health, Inc.	EVH	12.58	43.3%	998.5	1,036.8	NM	1.7x	1.2x	1.1x	NM	156.7x	18.0x
Vocera Communications, Inc.	VCRA	31.16	73.2%	959.9	850.2	0.8%	4.7x	4.4x	3.9x	626.5x	37.5x	25.1x
HealthStream, Inc.	HSTM	28.24	88.6%	913.0	744.2	13.0%	3.2x	2.9x	2.9x	24.7x	19.4x	17.1x
Castlight Health, Inc.	CSLT	3.76	63.2%	539.7	467.4	NM	3.0x	3.0x	2.6x	NM	54.7x	27.3x
Model N, Inc.	MODN	16.94	83.3%	534.3	535.7	NM	3.6x	3.8x	3.4x	NM	57.3x	37.0x
Care.com, Inc.	CRCM	16.50	63.9%	531.2	456.7	7.2%	2.4x	2.1x	1.9x	33.0x	13.6x	11.1x
Computer Programs and Systems, Inc.	CPSI	29.75	85.9%	412.3	537.7	12.2%	1.9x	1.9x	1.8x	15.7x	10.2x	9.6x
Simulations Plus, Inc.	SLP	20.23	84.5%	353.2	343.9	37.3%	11.4x	10.3x		30.6x		
NantHealth, Inc.	NH	0.88	23.9%	97.1	279.2	NM	3.1x	2.7x	2.1x	NM	NM	NM
	Mean			*$5,026.9*	*$5,761.3*	*1.1%*	*5.5x*	*4.6x*	*3.8x*	*70.8x*	*39.2x*	*27.6x*
	Median			*$1,508.8*	*$1,465.2*	*7.2%*	*3.7x*	*3.8x*	*3.3x*	*30.1x*	*23.2x*	*19.9x*

Source: S&P Capital IQ as of 4/9/2019

Q1 2019 M&A TRANSACTIONS

($ in millions) Announced	Target	Acquirer	Target Description	Enterprise Value (EV)	Implied EV / Revenue	Implied EV / EBITDA
1-Apr-19	Leaf Healthcare, Inc.	Smith & Nephew plc	Leaf Healthcare, Inc. designs and develops wireless patient monitoring solutions for healthcare providers to improve patient safety and clinical outcomes.	NA	NA	NA
22-Mar-19	Vortex Biosciences, Inc. / Wanda, Inc.	EMV Capital Ltd	Vortex Biosciences, Inc. develops a liquid biopsy technology for cancer diagnosis and monitoring.	0.2	NA	NA
19-Mar-19	Visual Healthcare Corp.	LTN Capital Ventures, LLC	Visual Healthcare Corp., an information technology company, designs, creates, and develops information technology platforms for use in the fields of medicine, hospital management, data security, medical and pharmaceuticals, and healthcare infrastructures.	NA	NA	NA
19-Mar-19	MEDECIN DIRECT SAS	Teladoc Health, Inc.	MEDECIN DIRECT SAS develops and offer an application software that connects doctors with patients for telemedicine services.	NA	NA	NA
18-Mar-19	Lighthouse Practice Management Group, Inc.	Henry Schein One, LLC	Lighthouse Practice Management Group, Inc. develops dental appointment reminder and retention marketing software for dental practices.	NA	NA	NA
18-Mar-19	Center for Diagnostic Imaging, Inc.	Wellspring Capital Management LLC	Center for Diagnostic Imaging, Inc. provides diagnostic imaging and interventional radiology services to healthcare communities in the United States.	NA	NA	NA
11-Mar-19	Voalte, Inc.	Hill-Rom Holdings, Inc.	Voalte, Inc. develops and provides smartphone software solutions for improving caregiver communications.	195.0	4.88x	NA
6-Mar-18	Joyable, Inc.	AbleTo, Inc.	Joyable, Inc provides digital therapy services to overcome depression and social anxiety	NA	NA	NA
5-Mar-19	Prescribe Wellness, LLC	Tabula Rasa HealthCare, Inc.	Prescribe Wellness, LLC develops a cloud-based healthcare communication platform for the health care professionals to address medication adherence, patient loyalty, and medicare plan comparison.	150.0	5.17x	NA
26-Feb-19	Health Care Software, Inc.	WellSky Corporation	Health Care Software, Inc. owns and operates an integrated clinical and financial IT platform to long-term acute care hospital, senior living, and behavioral health facilities.	NA	NA	NA
20-Feb-19	API Healthcare Corporation	Vendor Credentialing Service LLC	API Healthcare Corporation develops and provides Centricity workforce management solutions for the healthcare industry worldwide.	NA	NA	NA
19-Feb-19	Onlife Health, Inc.	Guidewell Connect	Onlife Health, Inc., a health coaching company, provides onsite services and health assessments for individuals and organizations.	NA	NA	NA
18-Feb-19	Certain Assets and Businesses of Data Harbor Company	OffsiteDataSync, Inc.	Certain Assets and Businesses of Data Harbor Company comprises a business unit that provides data management and technology development services for the healthcare industry.	NA	NA	NA
13-Feb-19	Auris Surgical Robotics, Inc.	Johnson & Johnson	Auris Surgical Robotics, Inc. develops robotics platform for diagnostic and therapeutic bronchoscopic procedures.	5,750.0	NA	NA
12-Feb-19	CAS Medical Systems, Inc.	Edwards Lifesciences Corporation	CAS Medical Systems, Inc., a medical technology company, develops, manufactures, and markets non-invasive patient monitoring products worldwide.	104.9	4.79x	NA
11-Feb-19	Sphere3, LLC	Critical Alert Systems, LLC	Sphere3, LLC develops Aperum, a mobilized analytics platform for patient experience management.	NA	NA	NA
11-Feb-19	Lumedic Inc.	Providence St. Joseph Health	Lumedic Inc. develops healthcare technology software based on blockchain technology.	NA	NA	NA

Source: S&P Capital IQ as of 4/8/19

Q1 2019 M&A TRANSACTIONS (CONT.)

($ in millions) Announced	Target	Acquirer	Target Description	Enterprise Value (EV)	Implied EV / Revenue	Implied EV / EBITDA
7-Feb-19	Sherpaa, Inc.	Crossover Health	Sherpaa, Inc. operates as an online medical practice application. It connects employees to in-house doctors and insurance guides to diagnose and resolve their health, wellness, and insurance needs.	NA	NA	NA
5-Feb-19	YPrime, Inc.	Ballast Point Ventures; Edwards Capital, LLC	YPrime, Inc. develops software products for clinical research.	NA	NA	NA
5-Feb-19	Lightning Bolt Solutions, Inc.	PerfectServce, Inc.	Lightning Bolt Solutions, Inc. is a developer of an artificial intelligence optimized physician shift scheduling technology.	NA	NA	NA
5-Feb-19	CareWire, Inc.	PerfectServce, Inc.	CareWire, Inc. is a provider of a mobile messaging software designed to serve healthcare providers and patients.	NA	NA	NA
30-Jan-19	myStrength, Inc.	Livongo Health, Inc.	myStrength, Inc. develops interactive web and mobile applications focusing on behavioral health programs for depression, anxiety, and substance use disorder.	NA	NA	NA
30-Jan-19	Aprima Medical Software, Inc.	e-MDs, Inc.	Aprima Medical Software, Inc. provides electronic health record, practice management systems, and revenue cycle management solutions for medical practices.	NA	NA	NA
28-Jan-19	Geneva Healthcare, Inc.	BioTelemetry, Inc.	Geneva Healthcare, Inc. provides remote monitoring consulting for cardiac device patients.	65.0	10.83x	NA
24-Jan-19	HealthDecision, LLC	EBSCO Health	HealthDecision, LLC owns and operates an online information and assessment service platform for the healthcare industry.	NA	NA	NA
23-Jan-19	SRS Health	Nextech Systems, LLC	SRS Health creates, implements, and supports healthcare information technology solutions.	NA	NA	NA
10-Jan-19	Providgm, LLC	HealthStream, Inc.	Providigm, LLC develops abaqis, a software as a service (Saas) platform which provides quality assurance and performance improvement to skilled nursing facilities in healthcare sector.	18.5	NA	NA
8-Jan-19	Influence Health, Inc.	Healthgrades Operating Company, Inc.	Influence Health, Inc. develops customer relationship management (CRM) software solutions for hospitals.	NA	NA	NA
8-Jan-19	Mirixa Corporation	Outcomes Incorporated	Mirixa Corporation provides technology-enabled solutions for the delivery of medication-related clinical services.	NA	NA	NA
8-Jan-19	Pulse Therapeutics, Inc. (nka:Euphrates Vascular)	Ichor Vascular, Inc.	As of January 8, 2019, Pulse Therapeutics, Inc. was acquired by Ichor Vascular, Inc. Pulse Therapeutics, Inc., a medical technology company, develops magnetically-enhanced diffusion (MED) system for the treatment of stroke, heart, and other diseases.	NA	NA	NA
7-Jan-19	Propeller Health	ResMed, Inc.	Propeller Health is an operator of a digital health company intended to improve the management of chronic respiratory disease.	225.0	NA	NA
3-Jan-19	Chiron Health, Inc.	Medici Technologies, LLC	Chiron Health, Inc. operates as a Web-based platform that connects physicians with their patients through secure video conferencing for routine follow-up appointments.	NA	NA	NA

Source: S&P Capital IQ as of 4/8/19

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7-Feb-19	Sherpaa, Inc.	Crossover Health	Sherpaa, Inc. operates as an online medical practice application. It connects employees to in-house doctors and insurance guides to diagnose and resolve their health, wellness, and insurance needs.	NA	NA	NA
5-Feb-19	YPrime, Inc.	Ballast Point Ventures; Edwards Capital, LLC	YPrime, Inc. develops software products for clinical research.	NA	NA	NA
5-Feb-19	Lightning Bolt Solutions, Inc.	PerfectServce, Inc.	Lightning Bolt Solutions, Inc. is a developer of an artificial intelligence optimized physician shift scheduling technology.	NA	NA	NA
5-Feb-19	CareWire, Inc.	PerfectServce, Inc.	CareWire, Inc. is a provider of a mobile messaging software designed to serve healthcare providers and patients.	NA	NA	NA
30-Jan-19	myStrength, Inc.	Livongo Health, Inc.	myStrength, Inc. develops interactive web and mobile applications focusing on behavioral health programs for depression, anxiety, and substance use disorder.	NA	NA	NA
30-Jan-19	Aprima Medical Software, Inc.	e-MDs, Inc.	Aprima Medical Software, Inc. provides electronic health record, practice management systems, and revenue cycle management solutions for medical practices.	NA	NA	NA
28-Jan-19	Geneva Healthcare, Inc.	BioTelemetry, Inc.	Geneva Healthcare, Inc. provides remote monitoring consulting for cardiac device patients.	65.0	10.83x	NA
24-Jan-19	HealthDecision, LLC	EBSCO Health	HealthDecision, LLC owns and operates an online information and assessment service platform for the healthcare industry.	NA	NA	NA
23-Jan-19	SRS Health	Nextech Systems, LLC	SRS Health creates, implements, and supports healthcare information technology solutions.	NA	NA	NA
10-Jan-19	Providgm, LLC	HealthStream, Inc.	Providigm, LLC develops abaqis, a software as a service (Saas) platform which provides quality assurance and performance improvement to skilled nursing facilities in healthcare sector.	18.5	NA	NA
8-Jan-19	Influence Health, Inc.	Healthgrades Operating Company, Inc.	Influence Health, Inc. develops customer relationship management (CRM) software solutions for hospitals.	NA	NA	NA
8-Jan-19	Mirixa Corporation	Outcomes Incorporated	Mirixa Corporation provides technology-enabled solutions for the delivery of medication-related clinical services.	NA	NA	NA
8-Jan-19	Pulse Therapeutics, Inc. (nka:Euphrates Vascular)	Ichor Vascular, Inc.	As of January 8, 2019, Pulse Therapeutics, Inc. was acquired by Ichor Vascular, Inc. Pulse Therapeutics, Inc., a medical technology company, develops magnetically-enhanced diffusion (MED) system for the treatment of stroke, heart, and other diseases.	NA	NA	NA
7-Jan-19	Propeller Health	ResMed, Inc.	Propeller Health is an operator of a digital health company intended to improve the management of chronic respiratory disease.	225.0	NA	NA
3-Jan-19	Chiron Health, Inc.	Medici Technologies, LLC	Chiron Health, Inc. operates as a Web-based platform that connects physicians with their patients through secure video conferencing for routine follow-up appointments.	NA	NA	NA

Source: S&P Capital IQ as of 4/8/19

Q1 2019 PRIVATE PLACEMENT TRANSACTIONS

($ in millions) Deal Date	Target/Issuer	Lead Investor(s)	Deal Type	Deal Size	Valuation Pre-	Valuation Post-	% Acquired	Raised to Date
29-Mar-19	InvisALERT Solutions	Undisclosed Investors	Later Stage VC	$ 10.0	N/A	N/A	N/A	$ 12.2
28-Mar-19	Biolinq	Aphelion Capital, LifeSci Venture Partners, Merck Ventures, T1D Fund	Later Stage VC	15.0	12.4	27.4	N/A	15.0
28-Mar-19	Navigating Cancer	Merck Global Health Innovation Fund, Rustic Canyon Partners, ORIX Healthcare Capital	Later Stage VC	12.0	58.0	70.0	17.1%	22.1
27-Mar-19	Xealth	Froedtert Mem Lutheran Hospital, UPMC Enterprise, Providence Ventures	Early Stage VC	11.0	25.0	36.0	30.6%	19.6
22-Mar-19	Peerfit	Virgo Investment Group	Later Stage VC	20.3	150.0	170.3	11.9%	38.8
21-Mar-19	Sherlock Biosciences	Undisclosed Investors	Early Stage VC	17.5	N/A	N/A	N/A	17.5
20-Mar-19	NovaSom	Undisclosed Investors	Later Stage VC	12.9	N/A	N/A	N/A	122.0
20-Mar-19	Cleo	New Enterprise Associates	Early Stage VC	27.5	87.5	115.0	23.9%	40.3
19-Mar-19	Fifth Eye	Arboretum Ventures, Cultivation Capital	Early Stage VC	11.5	N/A	N/A	N/A	13.9
19-Mar-19	Unite US	Oak HC/FT	Later Stage VC	35.0	N/A	N/A	N/A	45.3
18-Mar-19	Collidion	Undisclosed Investors	Angel (individual)	11.6	N/A	N/A	N/A	11.6
15-Mar-19	Kyruus	McKesson Ventures, Providence Ventures, Leerink Transformation Partners	Later Stage VC	17.0	110.0	127.0	N/A	83.5
15-Mar-19	Halo Communications	Undisclosed Investors	Later Stage VC	5.5	51.0	56.5	9.7%	20.6
14-Mar-19	Artemis Health	Bessemer Venture Partners	Later Stage VC	25.0	125.0	150.0	16.7%	58.7
14-Mar-19	eHealth Technologies	Aldrich Capital Partners	PE Grow th/Expansion	41.0	N/A	N/A	N/A	54.2
13-Mar-19	ForeSee Medical	Undisclosed Investors	Early Stage VC	7.4	28.5	35.9	N/A	10.4
13-Mar-19	Fatigue Science	Sea Purity	Later Stage VC	7.6	N/A	N/A	N/A	11.0
12-Mar-19	ivWatch	Undisclosed Investors	PE Grow th/Expansion	12.4	N/A	N/A	N/A	33.4
12-Mar-19	Comprehend	Undisclosed Investors	Later Stage VC	5.0	28.0	33.0	15.2%	67.0

Source: PitchBook as of 4/8/19
Note: includes private placements greater than $5 million in deal size

Q1 2019 PRIVATE PLACEMENT TRANSACTIONS (CONT.)

($ in millions) Deal Date	Target/Issuer	Lead Investor(s)	Deal Type	Deal Size	Valuation Pre-	Valuation Post-	% Acquired	Raised to Date
12-Mar-19	Think Surgical	Undisclosed Investors	Later Stage VC	$ 134.2	N/A	N/A	N/A	$ 207.4
11-Mar-19	Dental Monitoring	Vitruvian Partners	PE Grow th/Expansion	52.4	N/A	N/A	N/A	52.4
11-Mar-19	Ossio	OCV Partners	Early Stage VC	22.0	N/A	N/A	N/A	22.0
8-Mar-19	Alvarado Therapeutics	US Venture Partners	Early Stage VC	5.0	N/A	N/A	N/A	5.0
8-Mar-19	HealthJoy	Chicago Ventures, EPIC Ventures, Sidekick Fund, US Venture Partners	Early Stage VC	12.5	27.5	40.0	31.3%	26.0
7-Mar-19	Ow kin	Eight Roads, F-Prime Capital Partners	Early Stage VC	13.0	95.0	108.0	12.0%	108.0
7-Mar-19	TailorMed (Healthcare Financing)	TriVentures	Later Stage VC	6.0	N/A	N/A	N/A	6.00
6-Mar-19	Myocardial Solutions	Undisclosed Investors	Early Stage VC	7.0	75.0	82.0	N/A	20.0
6-Mar-19	Pieces Tech	Undisclosed Investors	Seed Round	5.0	N/A	N/A	N/A	37.5
5-Mar-19	Tasso	Vertical Venture Partners	Early Stage VC	6.2	13.4	19.5	31.3%	6.2
4-Mar-19	Embody	Genesis Innovation Group	Later Stage VC	5.1	N/A	N/A	N/A	5.3
4-Mar-19	Sonavation	Undisclosed Investors	Early Stage VC	5.0	155.0	160.0	3.1%	73.5
27-Feb-19	Jana Care	Keiretsu Forum, Sasken Communication Technologies (BOM: 532663)	Early Stage VC	12.7	N/A	N/A	N/A	18.7
27-Feb-19	Rightw ay (Patient Navigation Platform)	Rizk Ventures	Early Stage VC	8.0	N/A	N/A	N/A	10.0
26-Feb-19	Sw ervePay	Undisclosed Investors	Early Stage VC	6.5	N/A	N/A	N/A	18.1
26-Feb-19	CorneaGen	Undisclosed Investors	Early Stage VC	48.0	120.0	168.0	28.6%	58.0
21-Feb-19	Accurx	Atomico	Later Stage VC	11.7	N/A	N/A	N/A	12.1
21-Feb-19	Petkit	Qiming Venture Partners	Later Stage VC	20.0	N/A	N/A	N/A	35.2
19-Feb-19	Advantia Health	Undisclosed Investors	Early Stage VC	20.0	N/A	N/A	N/A	65.6

Source: PitchBook as of 4/8/19
Note: includes private placements greater than $5 million in deal size

Q1 2019 PRIVATE PLACEMENT TRANSACTIONS (CONT.)

($ in millions) Deal Date	Target/Issuer	Lead Investor(s)	Deal Type	Deal Size	Valuation Pre-	Valuation Post-	% Acquired	Raised to Date
19-Feb-19	Zipdrug	Notation Capital, Collaborative Fund, Neu Venture Capital	Early Stage VC	$ 10.8	N/A	N/A	N/A	$ 23.8
15-Feb-19	NextHealth Technologies	TT Capital Partners	Later Stage VC	16.8	30.5	47.3	35.6%	26.3
12-Feb-19	AristaMD	Undisclosed Investors	Early Stage VC	8.4	N/A	N/A	N/A	23.4
12-Feb-19	Singular Bio	Undisclosed Investors	Later Stage VC	6.6	33.0	39.6	16.6%	22.8
11-Feb-19	Solera (Healthcare Ecosystem)	Undisclosed Investors	Early Stage VC	10.0	N/A	N/A	N/A	N/A
11-Feb-19	HumanAPI	Scor, BlueRun Ventures, Guardian Life Insurance Company of America	Later Stage VC	10.0	35.0	45.0	22.2%	16.6
7-Feb-19	Kensci	Polaris Partners	Early Stage VC	22.0	85.0	107.0	20.6%	30.5
7-Feb-19	RealWear	Columbia Ventures	Early Stage VC	5.0	N/A	N/A	N/A	N/A
6-Feb-19	Calm (Meditation Application)	TPG Grow th	Later Stage VC	88.0	912.0	1000.0	8.8%	116.3
6-Feb-19	NuVera Medical	Cormorant Asset Management	Early Stage VC	15.0	50.0	65.0	23.1%	26.0
6-Feb-19	DNAnexus	GV, Foresite Capital Management, TPG BioTech	Later Stage VC	68.0	N/A	N/A	N/A	N/A
6-Feb-19	Health Catalyst	OrbiMed	Later Stage VC	100.0	987.8	1000.0	1.2%	391.4
5-Feb-19	Healthy.io	Aleph	Later Stage VC	18.0	N/A	N/A	N/A	N/A
4-Feb-19	Aetion	McKesson Ventures, Sanofi, UCB	Early Stage VC	29.4	N/A	N/A	N/A	N/A
4-Feb-19	TriNetX	Merck Global Health Innovation Fund	Later Stage VC	40.0	120.0	160.0	25.0%	94.3
4-Feb-19	Lyndra Therapeutics	Polaris Partners	Early Stage VC	60.9	N/A	N/A	39.4%	N/A
4-Feb-19	CathWorks	Deerfield Management	Later Stage VC	30.0	N/A	N/A	N/A	N/A
4-Feb-19	BehaveCare	Windham Venture Partners	Early Stage VC	7.2	N/A	N/A	N/A	N/A
31-Jan-19	Workit Health	BlueCross BlueShield Venture Partners	Early Stage VC	7.9	15.9	23.8	33.2%	12.9

Source: PitchBook as of 4/8/19
Note: includes private placements greater than $5 million in deal size

Q1 2019 PRIVATE PLACEMENT TRANSACTIONS (CONT.)

($ in millions) Deal Date	Target/Issuer	Lead Investor(s)	Deal Type	Deal Size	Valuation Pre-	Valuation Post-	% Acquired	Raised to Date
31-Jan-19	Proprio	Intel, HTC, The Venture Reality Fund	Early Stage VC	$ 7.0	N/A	N/A	N/A	$ 7.0
30-Jan-19	Diameter Health	Optum Ventures	Later Stage VC	9.6	20.0	29.6	32.4%	12.1
29-Jan-19	Clover Health	Greenoaks Capital Partners	Later Stage VC	500.0	N/A	N/A	N/A	925.0
25-Jan-19	MindCare Solutions	MedCare Investment Funds, WP Global Partners	Early Stage VC	28.0	6.0	34.0	N/A	30.5
24-Jan-19	RxFunction	Cedar Point Capital	Later Stage VC	7.5	N/A	N/A	N/A	7.7
23-Jan-19	Lively (online audiology platform)	Declaration Capital	Early Stage VC	16.0	28.5	40.9	30.3%	16.0
22-Jan-19	The Pill Club	VMG Partners	Later Stage VC	51.0	200.0	251.0	20.3%	68.1
21-Jan-19	Kaia Health	Balderton Capital	Early Stage VC	10.0	N/A	N/A	N/A	13.3
17-Jan-19	Wearsafe Labs	Undisclosed Investors	Angel (individual)	5.1	N/A	N/A	N/A	11.4
17-Jan-19	Farapulse	Boston Scientific, F-Prime Capital Partners	Later Stage VC	39.0	70.0	109.0	35.8%	80.8
16-Jan-19	Tyto Care	Ping An Insurance (Group) Company of China (SHG: 601318)	Later Stage VC	33.5	N/A	N/A	N/A	52.0
16-Jan-19	First Light Diagnostics	LRVHEalth, 10X Group, Think.Health	Later Stage VC	8.3	7.0	10.0	30.0%	9.0
16-Jan-19	Ciitizen	Andreessen Horow itz	Early Stage VC	17.0	49.0	66.0	25.8%	20.0
16-Jan-19	Aduro	ABRY Partners	PE Grow th/Expansion	N/A	N/A	22.0	N/A	22.0
16-Jan-19	Wellthy	Undisclosed Investors	Early Stage VC	5.2	17.0	22.2	23.4%	9.8
15-Jan-19	Clearsense	Undisclosed Investors	Angel (individual)	7.2	N/A	N/A	N/A	7.2
12-Jan-19	First Stop Health	Undisclosed Investors	Angel (individual)	6.5	N/A	N/A	N/A	14.2
10-Jan-19	mPharma	Undisclosed Investors	Later Stage VC	9.7	N/A	N/A	N/A	22.2
10-Jan-19	HighLife	Andera Partners, US Venture Partners	Later Stage VC	37.3	N/A	N/A	N/A	56.8

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Q1 2019 PRIVATE PLACEMENT TRANSACTIONS (CONT.)

($ in millions) Deal Date	Target/Issuer	Lead Investor(s)	Deal Type	Deal Size	Valuation Pre-	Valuation Post-	% Acquired	Raised to Date
9-Jan-19	Beta Bionics	Eventide Asset Management	Early Stage VC	$ 63.0	150.2	213.2	35.0%	$ 69.0
8-Jan-19	Forefront TeleCare	Spring Lake Equity Partners	Later Stage VC	15.3	31.5	46.8	32.7%	16.0
7-Jan-19	EarlySense	Hill-Rom Holdings (NYS: HRC), Wells Fargo Strategic Capital	Later Stage VC	39.0	N/A	N/A	N/A	152.0
7-Jan-19	Babyscripts	Philips (AMS: PHIA)	Later Stage VC	6.0	17.5	23.5	N/A	13.6
4-Jan-19	Pear Therapeutics	Temasek Holdings	Later Stage VC	64.0	430.0	494.0	13.0%	139.0
4-Jan-19	Decision Sciences Medical	Undisclosed Investors	Angel (individual)	7.2	N/A	N/A	N/A	11.5
3-Jan-19	Mytonomy	Phillips Corporate Venturing, MedStar Health	Later Stage VC	10.0	N/A	N/A	N/A	11.2
3-Jan-19	Roswell Biotechnologies	PTK Capital	Early Stage VC	32.0	N/A	N/A	N/A	38.0
2-Jan-19	Phynd Technologies	Rex Health Ventures, Orlando Health	Later Stage VC	8.2	N/A	N/A	N/A	11.5
2-Jan-19	CarePredict	Undisclosed Investors	Later Stage VC	9.4	36.0	45.4	21.7%	13.2
2-Jan-19	Bardy Diagnostics	Undisclosed Investors	Later Stage VC	6.0	N/A	N/A	N/A	41.4
2-Jan-19	NeoSensory	DigiTx Partners, Excel Venture Management	Early Stage VC	11.8	21.0	32.8	36.0%	16.0
1-Jan-19	Innovaccer	M12, WestBridge Capital Partners	Later Stage VC	35.0	135.0	170.0	N/A	50.6

Source: PitchBook as of 4/8/19
Note: includes private placements greater than $5 million in deal size

EVERGREEN ADVISORS

Evergreen Advisors is a boutique investment banking and corporate finance firm focused on servicing organizations throughout their financial lifecycle to drive successful outcomes. We assist middle market and emerging companies by providing innovative and strategic solutions in the areas of:

INVESTMENT BANKING

M&A	Capital Raising
• Sell-Side M&A	• Senior Debt
• Buy-Side M&A	• Subordinated Debt
• Recapitalizations	• Mezzanine
• Management Buyouts	• Venture Capital
• Divestitures	• Growth Equity
• Carve-outs	• Private Placements

CORPORATE ADVISORY

- Business Valuations
- Transaction Support
- Restructuring
- Financial Reporting
- Litigation Support
- Financial Modeling
- CFO Advisory
- Strategic Advisory
- Location Strategy Services
- Risk Analysis
- Consulting

FIRM OVERVIEW

- The Evergreen team has completed **over 100 M&A and capital raising transactions**, **totaling over $5 billion in value** for publicly traded and privately held companies
- The Evergreen team has **completed numerous business valuations** for litigation and non-litigation matters for companies across various industries with sizes ranging from early stage to multi-million dollar publicly traded companies
- The Evergreen team has **advised hundreds of companies** on a multitude of sophisticated and complex legal, accounting, valuation, financial, and transaction related issues
- The Evergreen team possesses strong relationships with **thousands of strategic and financial investors**
- Securities transactions conducted through Evergreen Advisors Capital, LLC, member FINRA/SIPC

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Representative Digital Health Transactions & Clients

Perthera — Personalized Cancer Therapy received growth equity from PILOT GROWTH **Private Placement**	ROI — The ROI Companies has been acquired by BOLDER Healthcare Solutions a portfolio company of **the edgewater funds** **Sell-Side Advisory**	Happtique — Mobile Health Source has been acquired by socialWellth™ **Sell-Side Advisory**
IMPAQ International has acquired esi **Buy-Side Advisory**	HCIactive received growth equity from GROTECH VENTURES HMC Harbert Management Corporation **Private Placement**	PARAGON BIOSERVICES has been recapitalized by NewSpring Capital CAMDEN PARTNERS **Sell-Side Advisory**
FutureHealth has been acquired by Nationwide® **Sell-Side Advisory**	riversidehealth has been acquired by University of Maryland Medical System **Fairness Opinion**	LKC Technologies received growth equity from CONFIDENTIAL INVESTOR **Private Placement**

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